

## **Contract Cleaning**

The professional way



# The art of winning contracts and keeping them

Let's get straight to the point, if you really believe that the only way to being competitive and keeping demanding customers happy is through cheaper products and low cost staff, then you can stop reading now. If you believe that modern methods, efficient new products and proper support can help you make a difference, read on.





#### Cut costs. Not efficiency

While speed is clearly important, there's a huge difference between cleaning fast and cleaning effectively, but with the right methods, systems and knowledge you can speed up cleaning performance dramatically. By selecting the right cloth for each surface it's possible to cut cleaning times by up to 50% without sacrificing the cleaning result.

#### Always deliver quality

Of course you can win contracts based on the lowest price, but in the long run, quality of cleaning is always part of the deal. Modern offices make modern demands, there's no room for streaks, scuff marks or floors drenched in water. A clean, tidy and safe office is a vital part of a company's image.

#### Simplicity pays

Besides maximum efficiency, Vileda Professional has another mission - to create user-friendly and easy-to-understand methods and systems. The result is a flying start for new or inexperienced staff and added cost savings.

#### Work ecologically

Traditional cleaning methods, using lots of chemicals and water, do not apply to modern environmental thinking, or our way of cleaning. We will show you how you can save money by cleaning in an ecologically efficient way.

#### Look and act professional

In the past most offices were cleaned at night. Today, your personnel often work during the day and have to adapt to many different environments. Modern, functional, well-designed products with an attractive and professional image will help you create the right impression.

#### Think healthy = healthy thinking

We innovate, develop and manufacture products for people. We're absolutely convinced that people who like their job and the tools they use, perform better. In the end, this can only contribute to better business, lower absence, less administration and reduced staff turnover.

## **Cost-effective cleaning** - it's easy to see the benefits

#### Three steps to cost-efficient, effective cleaning

Knowing your customer's demands and premises is the key to successful contract cleaning:

- How big is the site?
- Are laundry facilities available or would it pay to invest?
- How long is the contract?
- What are the dirt levels?

• What cleaning standards does your client expect? When you've got the full picture, we'll help you select the right methods and cleaning systems.

#### Method

- Choosing the most appropriate method of cleaning is the first vital step.
- Large sites with access to laundry we recommend pre-prepared cleaning with Swep and microfibre wipes
- General sites the UltraSpeed bucket and wringer method is the natural choice
- Small sites with limited access to water SprayExpress and microfibre wiping is the best solution
- Whatever the situation, we cover all your cleaning needs.

#### System

For every requirement there's a Vileda Professional system and by combining different product solutions we can match your needs down to the last detail.



Our Origo2 model is ideal for offices and general building cleaning. Product Benefits

Can be fully enclosed, with lockable doors and push-button top lids Satellite sections works with all single and double bucket flat and vertical mops

Multi-height push bar on C section and compact push bar on satellite

Vertical mop frame holder (fits up to 5 tools/frames) Can also be used for pre-prepared mop box transportation

#### **Training and Support**

Our products are extremely easy to understand and to use, but with the help of our cleaning expertise, plus customised training and continuous support, you'll get the very best out of your investment.

#### How we can help you make a difference

With over 30 years' experience, Vileda Professional is one of the cleaning industry's leading manufacturers and innovators. However, size alone does not make the difference, it's the people that count. At Vileda Professional, you'll meet dedicated professionals at all levels, from R&D to local sales representatives.

#### The secret of better cost-in-use

In the end, the price of products is less important, it's the overall cost that matters. By developing new methods and cleaning systems, we ensure you get the most efficient and ergonomic tools for modern office cleaning giving you the very best cost-in-use. Training is conducted on several levels. From our head office training centre to on-site training carried out by certified training managers, all tailor-made to suit your requirements.

#### A long-term commitment

Good cleaning makes people feel good. This is the reason why we strive to develop solutions that make professional cleaning easier, more effective and less time-consuming.

MicronQuick is manufactured by using a uniquely fine microfibre - probably the finestsplit microfibres on the market. Compared to existing fibres, each MicronFibre has been split up into 32 segments. This means considerable advantages, in all kinds of applications: Superior cleaning Performance

• Up to 99.99 % bacteria removal. Proven by independent test institute (BMA)

• 25% improved cleaning performance, tested by the Fraunhofer Institute.

• Streak-free cleaning, no water residue left on the surface Lint free

### There's a Vileda Professional system for every situation



#### **UltraSpeed Pro**

UltraSpeed Pro is the most up to date, best performing flat mop bucket and press system on the market. It is so easy to use it needs no training and is adaptable to suit all sites.

Start with the single bucket system for general floor cleaning or add a second bucket onto the chassis and you have a double bucket system for mopping larger areas. If you want to fulfil more cleaning tasks you can use the second bucket to carry chemicals, cloths, paper etc. Whatever the cleaning requirements, UltraSpeed Pro will dramatically raise your standards in speed, performance/costs, versatility and ergonomics.



#### Wiping

Which properties do you need? High absorbency for wet surfaces? Absolutely streak-free, lint-free cleaning for glossy surfaces? Removal of grease and stubborn fingerprints in a single wipe – without chemicals? Which method best suits your cleaning and hygiene tasks? Bucket method? Spray-cleaning system or pre-preparation of cloths?

Vileda Professional's comprehensive range includes cloths for every need and every system, from economical semi-disposables to advanced microfibres.

From knitted microfibre cloth (MicroTuff), PVA micro for windows, stainless steel, boards, MicronQuick, all purpose cloth, MicronSolo disposable cloth and Others.

Vileda's range will meet your cleaning needs and budgets.

### UltraSpeed Pro - preferred system among contract cleaners You can save up to \$1,000

### per year per cleaner

Person	UltraSpeed Pro System	String mop with Bucket/Wringer
Speed of cleaning 10 m <sup>2</sup> (1-step-method)	27	45
Time for wringing	12.3	16.7
Time to clean 10m <sup>2</sup>	14.7	28.3
Time to walk to-from bucket*	20	20
Total time for each 10m <sup>2</sup> cleaning	47	65
Seconds to clean 1m <sup>2</sup>	0.21	0.15
Seconds per hour	3600	3600
m <sup>2</sup> per hour	766	556
% US Pro is fater than competition systems cleaning 100m <sup>2</sup>		38%

Calculations show that using a 1 step approach UltraSpeed Pro and UltraFlex is fastest system covering up to 766 m<sup>2</sup> per hour\* - 212m<sup>2</sup> per hour more than kentucky systems

\*FIGR independent German research and testing institute for Facility Management.



Regular and thorough cleaning is important to prevent and control the spread of infections in offices and buildings. It is key to keep surfaces visibly clean and clean up spills promptly. Cleaning involves manually/physically removing all visible dirt from a surface or object. It is accomplished with water, detergents and through the friction of cleaning/"elbow grease." Low-level disinfection is a process that kills most germs once a surface or object has been cleaned. Some products combine a cleaner with a disinfectant.



#### Dust mops and traditional mops

Our traditional mops have withstand the harsh conditions of the Canadian weather. From our Synthetic cut or looped mops, we offer a wide variety of sizes to fit your needs.

Long and wide corridors require efficient cleaning. Our traditional dust mops is a contractors preferred. This simple system will allow you to easily go over the aisles and do a fast dust pick-up. Our specially blended yarn creates the necessary static to trap the dirt.



### Velcro Systems

a Ial Comprehensive range of velcro mops for use with a variety of systems and methods including pre-prepared or charging system. From our new Vileda blue velcro mops, low cost alternative microfiber with up to 400 launderings, to our velcro disposables where laundry is not available and allowing reduction of cross-contamination.



#### Vileda Professional – a part of the Freudenberg Group

Vileda Professional provides innovative cleaning solutions and systems for professional users in various application areas, such as General Building, Healthcare, HoReCa and Controlled Environment. With sales offices in all major European countries, in North America and Asia – and with a wide net of representatives – we are well located around the world.Vileda Professional belongs to the Freudenberg Group – a diversified family-run global company, headquartered in Germany.

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